

For Industrial and Hotel and
Restaurant Sales and Service:
1-671-646-8185, 646-8186, or 646-6400
Fax: 1-671-649-4835

For Medical and Healthcare Sales and Service:
1-671-646-1256 or 649-5240
Fax: 1-671-649-5685

For Administration and Accounting:
1-671-649-5444
Fax: 1-671-649-5687



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JMI-Edison enables its diverse clients' product demands to be met with precision. The company's focus is on establishing a productive and beneficial relationship between the client and the market. It serves as its clients' support system through the seamless and timely distribution of products of high quality with accuracy.

While it may seem a paradox how one entity may serve a diverse cause of betterment, JMI-Edison thrives in a pursuit of progress that gives forth

productive innovations. In line with the company's advocacy, that is to provide support to industrial, healthcare, institutional, and commercial sectors pertaining to high-technology projects requiring a comprehensive understanding and application of engineering principles.

JMI-Edison currently has medical systems (i.e. Magnetic Resonance Imaging System, Computed Tomography Scanners, Catheterization Laboratory, Digital X-Ray Systems, Telemedicine/Teleradiology Systems, etc.), industrial systems (i.e. power generators, pumping systems, gantry cranes, continuous emissions monitoring systems, building automation system, etc.), computer hardware, software development & implementation, as well as, hotel and restaurant system under its roster of products.

For those who are committed to finding only the best quality deals of inventories and services, long-term solutions are in the offering at JMI-Edison.

If it's innovative and efficient, then it must be from JMI-Edison!

ABOUT US

A heritage of Legacy

Johndel International Inc. started its operations in 1978 as JMI Electrical & Air Conditioning (JEAC) as a sole proprietorship under Mr. John M. Ilao on which he engaged in electrical contracting and electrical machine repairs and rewinding. The budding hub was stationed in the garage of the Ilao family home in Tamuning. The entrepreneuring mind of John never rested complacently, 2 years further, he set up another sole proprietorship, this time taking on the sales of electric motors, bearings, generators, transformers and other electrical apparatus, JMI Motor & Bearing Supply. Merely a year later in 1981, the same was incorporated as Ilao Electrical Corporation.



Half a decade after, in September 2, 1986, JMI was incorporated as Johndel International Incorporated (JII) and in March 11, 1987, LEA International Corporation followed suit engaged in the sale of electrical construction materials and supplies.

Merging of Titans

In July 1, 1990, the three titans of each respective market niche, Johndel International Incorporated, Ilao Electrical Corporation and Lea International Corporation merged as one corporate entity. Post merger JII had three DBA's specifically JMI Motor & Bearing Supply, JMI Electrical and Air Conditioning, and JMI Edison. Thus opening a gateway of seamless merchandising of varied products from the electrical and industrial lines.

Spin offs



At the dawn of the early 1990's, JII's acquisition of Donald's Mart in Dededo, grew its market share in Guam, leading for the management to simultaneously see the need for support system to handle the daily air freight and quarterly ocean freight shipment of JII Philippines to its Guam affiliates. This Philippine Market expansion materialized via Johndel Cargo Systems Inc. (JCSI).

With dedication to calling only great men of business could grasp along with the commitment to serve the community of which the company gained patronage, it untiringly ventured anew to provide

high quality yet reasonably priced medical devices. Despite tough competition of the indus-

ABOUT US

try and escalating cost of operation at the time. In 1996, with cooperation of Scan-Ex International Corporation of Troy, Michigan, Ilao Investments Inc. was organized in 1996 to signal the formal entry of the JII into the medical field. Ilao Investments, Inc. was deemed the General Partner and Eduardo R. Ilao and John R. Ilao as the Limited Partners. MR Imaging Group was then established and was a pioneer to offer Magnetic Resonance Imaging services not only in Guam and Micronesia but also the rest of the Western Pacific Basin. The entity that left footmarks in history as the first MRI Scan in Guam and Micronesia was performed on April 1, 1996. Capping the decade, JII designed and operated yet again two spin offs to ensure that Sales are thriving on yet another one of its newly built niche and that clients are equally thriving in Customer Care. By 1999 St. John's Medical commenced operation to undertake the sales of medical equipment parts and supplies. In succession, JMI Healthcare Services was established to handle the installation and after sales functionalities for medical and diagnostic equipment sold by its Sales entity counterpart.

Re-organizing yet staying true to Corporate Objectives

Remaining true to its pursuit of providing for end users and consumers to be linked with not only the products of the best quality, followed thru by superb Customer Service exclusively distributed and / or manufactured by Johndel International Inc., the company undertook a re-organization and incorporated five (5) independent and wholly- owned subsidiary corporations: JMI Medical Systems, Inc. and JMI Industrial Systems Inc both engaging in sales, of medical equipment, parts, supplies and pharmaceuticals and of industrial equipment, parts, materials, and supplies respectively ; As an independent entity to support its affiliate's endeavours, JMI Healthcare Services Inc. on the other hand took to installation service, repair and maintenance of electronic, diagnostic and medical equipment including the intricacies of radiology and fluoroscopy and central monitoring system ; on the manufacturing front, Johndel Construction and Development Corporation flourished in general construction services; and lastly, with the streak of diversity - Johndel Foods Corporation, specializing in fresh seafood and Philippine products Sales.



ABOUT US

Persevering Progressively

JII continuously brought the market a step closer to innovations one after the other and by 2004 MR Imaging Group upgraded its imaging facility to 1.5 Tesla GE SignaEchospeed Plus. Notably in 2007 JMI Healthcare Systems Inc. (Philippines) was selected to be the Third Party Administrator (TPA) of the Republic of the Marshall Islands' Medical Referral Services in Manila, Philippines.

Prior to the culmination of its more than three decades of tireless diversification, by 2008, it had far ventured into the sale of recognized Hotel, Kitchen, and Restaurant Equipment Sales and Service operations under JMI-Edison, no surprise.

Windows of Opportunities

Matured into Johndel International Inc., with renowned excellence in the varied industries of Electronics, Medical and Industrial in nature, one wouldn't be able to imagine there is more that is to come! JII though, believes improving is what's next after best, it continuously upholds these principles and moves towards international quality standards. Thus in 2009 it had consolidated and merged all wholly-owned subsidiaries into Johndel International, Inc, with one dba -- JMI-Edison, to take advantage of the different federal contracting preference categories, in preparation for the pending Guam Military Build-up. To preserve its quality of products and services, ownership, management and staffing were retained and rest assured continually aiming for perfection.



Indeed, great works are a product of humble beginnings – JII proves the same

PRODUCT & SERVICES

The company is ever grateful for the loyal patronage of its satisfied market thus it is continuously poised at meeting each individual specification. Coming up with what it prides itself for is 3-step distribution strategy that greatly improves the company's already significant efficiency.

The 3 C's to ensure that the company's broad clientele evenly realizes its competitive advantages are:

- Committed personnel with experience and focus on services as they apply to engineering design, procurement, construction, operations, maintenance, and repairs.
- Comprehensive range of services – seasoned engineers, general/specialty contractor, maintenance experts, and computer engineers who can identify, analyze, solve, and execute most engineering, construction, operations, and maintenance challenges.
- Commitment to the most - effective solution (commitment to the most effective solution, or any appropriate) combination and integration of ideas towards solving any problem presented.

JMI-Edison takes the lead – spearheaded by its President, Mr. Eduardo R. Ilao no less, a professional Electrical Engineer.

Sales, Maintenance, and Repair for the following brands:

INDUSTRIAL

Industrial products are designed to make day to day tasks easier and that's exactly what JMI-Edison is to every client. Carrying life-hack innovations of leading brands, the company is your one-stop go-to!

ASCO Power

| *Emergency and standby power transfer equipment*



BIGASS
FANS

| *Residential and commercial fan manufacturer*

PRODUCT & SERVICES



| *Water pumps*



| *Facilities maintenance and repair supplies*



| *Pumps and other water management related products*



| *Electric power generating products*



| *Electric motors and drives*

MEDICAL

When health is on the line, the bar of standards should be raised high that's explicitly why only the best is distributed by JMI-Edison. Manufacturers with equally pristine records in the market serve as JMI-Edison's partners in the pursuit of quality merchandising.



| *Infusion Pumps, IV Sets, IV Catheters, Pumps*



| *A division of General Electric that produces Healthcare imaging products (X-Ray, CT Scan, Ultrasound, etc) and other healthcare related devices*



| *Dialysis equipment and supplies*



| *Lab Workstations, Chemicals and Supplies, Vents/Hoods, Refrigerators*

PRODUCT & SERVICES

HOTEL & RESTAURANT

Products of only the best quality to aid restaurateurs in the jungle of an industry as Hotel and Restaurant's, JMI-Edison delivers in a silver platter of accessibility and controlled quality kitchen technovations one could possibly imagine!



| *Ice making machines*



| *Commercial refrigeration equipment*



| *Home and commercial beverage equipment*

LINE CARD

INDUSTRIAL

Cleaning Supplies
 Electrical Controls
 Electric Motors
 Electrical Transmission
 Fitness Equipment
 Generators
 HVAC
 Lab Equipment
 Lighting
 Material Handling Equipment
 Outdoor Equipment
 Power Transmission
 Pumps
 Safety Equipment
 Test Tools and Instruments
 Tools
 Water Treatment Chemicals
 Welding Equipment

HOTEL, KITCHEN, & RESTAURANT

Cooking Equipment
 Dishwashing and Sanitation
 Exhaust and Ventilation
 Food Preparation
 Furniture and Dining Room
 Pizza and Concessions

Refrigeration
 Shelving and Racks

MEDICAL

Clinic Equipment
 Fitness Equipment
 General Medical Supplies
 Hospital Equipment
 Hemodialysis Equipment and Supplies
 Medical Lab Equipment
 Medical Devices
 Radiology Equipment
 Rehabilitation Equipment

SUPPORTED BRANDS

ABS Pumps
 Allison Medical
 ASCO
 Baldor
 Bbraun Medical
 Bell & Gossett
 Beverage-Air
 Big Ass Fans
 Champion Industries
 Cook Medical
 Covidien

Damar Worldwide
 Dynarex
 Ebara
 Emerson
 Fairbanks Morse
 Franklin Electric
 GE Healthcare
 GE Water & Process Technology
 Goulds Pumps
 Grainger
 Grundfos Pumps
 Harcros
 Hatco
 Ice-O-Matic
 Imperial
 Jackson
 Laerdal Medical
 Leeson Electric Motors
 Metro
 MTU Onsite Energy
 Oricare, Inc.
 Patterson Medical
 Pentair
 Precor
 Procure
 Rotex
 Scotsman